

# Preconco

“Above all, we believe in service.”

Preconco Limited is Barbados’s specialist in providing innovative, top-quality precast and prestressed concrete products. Launched in 1993 with a staff of eight, Preconco has grown to become a multi-million-dollar operation with over 200 employees. It operates its own state-of-the-art plant in St. Michael and has grown from strength to strength over the last 16 years.



**Mark Maloney**  
Managing Director

Managing Director Mark Maloney explains, “Preconco is a one-stop shop. We have the most modern equipment in the region, and we stand out as the most reliable precast company in the Caribbean. We are

known for offering good value for money.” Preconco’s policy is to acquire the latest technologies in its field, including software, and then to teach its employees to use the technology effectively.

Preconco designs, manufactures, supplies, and installs structural and architectural concrete elements which can be used in numerous applications. Preconco’s extensive product range includes pre-stressed hollow-core slabs, solid pre-stressed slabs, staircases, culverts, columns for landings, wall units, well casings, curbs, and much more. Such products streamline the construction process significantly, saving time and money for customers. In just one example, Preconco’s hollow-core slabs allow for all electrical and plumbing installations to be routed through holes in order to avoid expensive and less aesthetically pleasing surface installation. Preconco now produces over 645,000 sq ft of pre-stressed, hollow-core concrete flooring, and over 4,000 concrete wall panels each year. It has contributed to a number of high-profile projects in Barbados, including Mango Bay, Buccaneer Bay, Colony Club, Turtle Beach Hotel, Rockley Townhouses, Port St. Charles, Mahogany Bay Townhouses, The Crane Hotel, St Peters Bay, Sapphire, Four Seasons, and Palisades, to name a few as well as many other projects throughout the region.

## Surpassing customers’ expectations

Preconco focuses on surpassing its customers’ expectations. “We are continuously gaining market share by pursuing excellence, and we always do what it takes to meet our deadlines and satisfy our customers. We have taken on some of the biggest projects in the region and completed them on time while protecting the health and safety of our workers,” Maloney says proudly. A current focus for the company is to expand its business model regionally, and Maloney is in discussions with companies in Surinam, Colombia and other Caribbean islands concerning joint projects. “Our plan is to expand by taking our group of manufacturing companies regionally and beyond, to take what we have developed and introduce the concepts in other developing countries, to help with their needs and help us realize projects in new markets,” he says.

During the current global financial crisis, Preconco aims to keep on building. “If we continue to operate strongly in these tough times when there is no liquidity, we will show our customers that we are strong, and we will reward their confidence by offering better packages,” Maloney says. He adds that Barbados is well-placed to attract investor interest, thanks to its honest, hard-working people, stable government, and excellent infrastructure.

Maloney looks forward to a bright future for Barbados and for Preconco. He says, “Above all, we believe in service. We deliver quality, on time and to budget. Everything Preconco sets out to do, focuses on pleasing the customer. This is the secret of our phenomenal success.”

## PRECASTING THE FUTURE

• STRENGTH • SPEED • INNOVATION






PRECONCO’S PHILOSOPHY IS TO BE THE INDUSTRY LEADER THROUGHOUT THE CARIBBEAN IN DESIGNING, MANUFACTURING AND INSTALLING PRECAST CONCRETE BUILDINGS IN THE SHORTEST TIME AT THE MOST ECONOMICAL COST, WITH FOCUS ON QUALITY, STRUCTURAL INTEGRITY AND AESTHETIC APPEAL.

PRECONCO’S PRECAST CONCRETE SOLUTIONS ARE:

- FIRE RESISTANT
- HURRICANE RESISTANT
- ENVIRONMENTALLY FRIENDLY
- DURABLE
- HIGH QUALITY
- LOW MAINTENANCE
- COST EFFECTIVE
- ENERGY EFFICIENT

Preconco prides itself on having the most technologically advanced building systems available with unparalleled service.

PROUD MEMBERS OF





LEADERS IN PRECASTING  
BARBADOS, W.I.

THERE FOR YOU FROM CONCEPTION TO INSTALLATION

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